# Andrea Guerini Rocco

guerinirocco.a@gmail.com | 646-491-1340 | 627 W 113th St., New York, NY

## **EDUCATION**

# MA Economics, GPA: 3.8

#### Columbia University, New York, NY

■ Relevant coursework: Microeconomics I/II, Macroeconomics I/II, Econometrics I/II, Mathematics, International Macroeconomics, International Trade. Grader for the undergraduate Financial Economics course.

#### BSc Management, grade: First Class Honours

7/2017

Expected: 12/2018

#### The London School of Economics and Political Science, London, UK

• Winner of the Prize for Best Second Year Performance in Managerial Economics; other final year relevant courses (in all of which I was ranked in the top 5%) included Strategy, Macroeconomics, Econometrics and FDI and Emerging Markets.

## Esame di Stato (Italian A Levels)

7/2014

## Liceo Scientifico "A. Banfi", Vimercate, Italy

■ Result: 100/100 (highest possible grade)

## **WORK EXPERIENCE**

## Research Assistant to Prof. Saul Estrin

6/2017-7/2017

#### The London School of Economics and Political Science, London, UK

- Prepared and managed detailed databases related to a project aimed at analysing the dynamics of equity crowdfunding in the UK
- Performed comprehensive analysis on the data, reported it to Prof. Estrin, and discussed implications with him and his co-authors
- Assisted in re-structuring the "FDI and Emerging Markets" course for the 2017/2018 academic year

## Academic Support Assistant: Managerial Economics

1/2017-5/2017

#### The London School of Economics and Political Science, London, UK

- Selected to run revision and exam preparation lectures for the Managerial Economics course, in a class of 200 students
- Worked in close partnership with faculty members to ensure the lectures were integrated with the rest of the course

Analyst 9/2015-5/2017

#### SupplHi, London, UK

(SupplHi is a London based professional services company focusing on the Oil & Gas Industry)

- Developed on my own one of the firm's main business lines, a comprehensive Oil and Gas Project Database which has been purchased by global EPC contractors, component manufacturers and consulting firms
- Directed a team of part-time analysts keeping the Project Database up to date and performing detailed analysis based on clients' needs and requests (clients included major consulting firms), thus developing strong research and data analysis skills
- Drafted reports for clients and authored articles in leading industry magazines and for the SupplHi website

Analyst 7/2015-9/2015

## SDA Bocconi School of Management, Milan, Italy

- Contributed to a study, commissioned by Confindustria, aimed at assessing future opportunities for Italian component manufacturers in the Oil and Gas Industry
- Worked with original primary data, attended several meetings with senior industry professionals and drafted a substantial portion of the slides that were included in the final version of the study

President 10/2016-7/2017

## LSE SU Italian Society, London, UK

- Organized talks by influential Italian speakers, including the serving Prime Minister of Italy Paolo Gentiloni, Governor of the Bank of Italy Ignazio Visco, Vodafone's CEO Vittorio Colao, former Finance Minister and J.P. Morgan Chairman Vittorio Grilli, and former Prime Minister Enrico Letta, attended by over 250 LSE students, alumni and industry leaders
- Managed partnerships with Italian institutions in the UK such as the Embassy, Consulate, Cultural Institute and Chamber of Commerce - and coordinated with them on initiatives aimed at informing and advising Italians in the UK in the aftermath of Brexit
- Increased by 50% the Society's budget renegotiating a sponsorship agreement
- Frequently interviewed by Italian and International media about themes of interest to Italians in the UK

Volunteer Researcher 10/2014-6/2015

# The Colombian Coffee Co., London, UK

- Nominated for LSE Volunteer of the Year 2015
- Helped orientate the company's strategy through economic research on the Global Coffee Market

#### SKILLS AND INTERESTS

- Languages: Italian (native); Spanish (native); English (fluent); Latin (5 years study)
- IT: Excellent knowledge of MS Excel and PowerPoint; Stata, R and Matlab capabilities
- Published Articles: Oil and Gas Global Plant Investment Outlook (Impiantistica Italiana, March-April 2017); Ritorno in Iran (L'industria Meccanica, December 2015); news content of the SupplHi website
- Sports: Skiing; Motorbike (very proud owner of a Ducati Monster 695)
- Arts: Opera (organised trips to "La Scala" in High School); Latin American and Medieval Italian literature; Italian Cuisine (amateur chef)